

# THE INSTITUTE OF AUCTIONEERS AND APPRAISERS IN SCOTLAND

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## NEWS LETTER

February 2008

### **Bluetongue (BTV)**

The vaccination strategy for BTV8 continues, the Chief Vet reported to the IAAS that the uptake of vaccine has been pleasing and thanked the IAAS for their support in the Scottish Strategy. Markets are using the declaration of vaccination, this declaration must be completed by sellers and information passed to buyers by the marts for all vaccinated animals.

### **Sheep tagging & EID/EDT Pilot**

The IAAS continues to work the industry representatives on resisting the implementation of the Regulation EU 21/2004, Past President Jack Clark has lobbied MEP's in Brussels and there seems to be more political interest in our implementation difficulties. The Scottish pilot on EID will show the problems we face in implementing the regulation. We have recently had an EU Commission delegation to the UK looking at these difficulties, they understand our problems and we believe there will be some changes to the regulations.

### **Bovine EID/EDT**

Initial consultation has begun on cattle EID, there has been a Scottish industry meeting to discuss the prospects and we will be represented at a national meeting later this month.

### **Conditions of Sale**

The new conditions of sale available are available on the web site, hard copies will be available soon, it is advised that all marts display the conditions and show any amendments they have made to the general conditions.

### **Auctioneering & Valuation Foundation Degree Course.**

The course run by the University of Cumbria is in its 4<sup>th</sup> year it is pleasing there are 12 Scottish first year students, the residential week at the Newtonrigg campus near Penrith was held in January, we have had a good response from the students. The IAAS are looking into the possibility of additional tutorials to assist the students.

### **Non-Livestock sub-committee**

The Sub Committee continues to represent the interests of our non livestock members, non livestock members are encouraged to use this committee to address issues relating to their sector.

### **Animals Gathering Order**

The Scottish Government have undertaken research into the use of grass lairages in marts, this is the beginning of amendment to legislation on market operations. IAAS have asked for early negotiations in these changes.

### **[www.auctioneersscotland.co.uk](http://www.auctioneersscotland.co.uk)**

The IAAS web site has been rebuilt, it is the intention to keep all up to-date information available for members on the site, including newsletters. Anyone with suggestions on the web site please contact the Executive Secretary.

### **Meet Traders Meeting**

At a recent meeting with SAMW, NFUS and SFMTA the IAAS discussed the issues affecting the red meat sector, many mutual issues were discussed and agreed to continue dialogue to resolve the problems. The recent standoff with some abattoirs on the BSE brain stem testing charge was also discussed and the IAAS reinforced its opinion that abattoir costs should not be passed to core producers as direct deductions at markets. It is pleasing that the market unity has brought an end to this standoff.

## IAAS Throughput

| <b>THOROUGHPUT FIGURES<br/>FOR YEAR ENDING<br/>31/12/07</b> |                    |                    |
|---|--------------------|--------------------|
|   | <b>2008</b>        | <b>2007</b>        |
| Stock Numbers   | 3,488,379          | 3,141,215          |
| Throughput  | 426,907,179        | 330,636,076        |
| Unit Value  | 122.38             | 105.26             |
| <b>Prime Stock Total Value (£)</b>                          | <b>208,310,823</b> | <b>149,722,022</b> |
| <b>Store Stock Total Value (£)</b>                          | <b>229,055,919</b> | <b>178,676,230</b> |

The annual returns have recently been completed and there are pleasing results for the year, a more comprehensive analysis is available from the Executive Secretary. These figures will be announced to the press at a lunch in the near future.

### Annual Conference 2009.

The Annual Conference of the Institute of Auctioneers and Appraisers in Scotland took place on Saturday (February 21), hosted by the Aberdeen District.

The morning visit, ahead of the conference, saw auctioneers given a tour of the Harbour including a viewing of the purpose built livestock lairage facilities and container system serving the Northern Isles carrying cattle and sheep to and from the mainland. The group were then given a tour of the ferry MV Hrossey and operator Northlink hosted lunch for the delegates.

President of the IAAS, Alec Wilson said: "We were delighted to be back in the North east and must thank all those involved in organising the event for providing us with such an interesting visit."

The Institute represents all livestock auctioneering companies in Scotland and Mr Wilson reported that he was delighted with the increased throughput of auction marts in Scotland in 2008.

The conference, held in the afternoon, included a talk from Charles Milne, Chief Veterinary Officer for the Scottish Government and an outlook on the beef and sheep sectors from Stuart Ashworth, head of Economic Services for Quality Meat Scotland.

ANM Group chief executive Brian Pack also addressed the delegates and he stressed the importance of Scotland's auction marts in the future of the livestock industry. He pointed to the continuing success of auction marts, particularly in the wake of disease outbreaks, as evidence that the auction system still has a vital role to play in the livestock sector.

The importance of welfare was also underlined by those present and Mr Pack commented that welfare in the auction mart is becoming increasingly important and that visibility in operations is crucial to the industry.

Mr Pack also spoke of how he felt the industry was in safe hands with a number of new auctioneers coming through, gaining experience in addition to formal qualifications.





President Alex Wilson presented Brian Pack OBE With an engraved gavel for his services to the Industry.



President Alex Wilson presented Associate Certificates to (from Left) Maurice Scott, Daniel Urquhart and Marc Macintosh who have gained Foundation Certificates in Auctioneering & Valuation Foundation degree Course.

### **Annual General Meeting**

The IAAS Annual General Meeting will be held on Wednesday 18<sup>th</sup> March 2009 at the Perth Agricultural Centre, Perth. All members are invited.

**W Andrew Wright**  
**Executive Secretary.**